

MICHAEL D. HILL, JR., C.M.
Senior Consultant

Mr. Hill provides financial and business planning assistance to airport clients including complex financial modeling; the development of cost recovery based airline and tenant rates and charges; preparation of FAA Passenger Facility Charge (PFC) applications and amendments; the preparation of financial feasibility analyses, funding plans, debt capacity analyses, and other financial, operational and socioeconomic research studies related to airport development and expansion. Additionally, Mr. Hill's experience includes general financial analysis; air service studies; FAA Benefit Cost Analyses (BCA); air cargo development; concession analysis; airline and tenant airport use agreements; and other general financial and management planning projects.

EXPERIENCE

Airline Affairs/Negotiations

Greenville-Spartanburg International Airport, South Carolina

Airport/Air Services Analyses

Marathon Airport, Florida

Benefit Cost Analyses

Birmingham International Airport, Alabama

Charlotte/Douglas International Airport, North Carolina

Concord Regional Airport, North Carolina

Henry E. Rohlsen Airport, St. Croix, Virgin Islands

Piedmont Triad International Airport, North Carolina

Cargo Development

Greenville-Spartanburg International Airport, South Carolina

Harrisburg International Airport, Pennsylvania

Luzerne County, Pennsylvania

Philadelphia International Airport, Pennsylvania

Concessions Development

Greenville-Spartanburg International Airport, South Carolina

Luis Muñoz Marín International Airport, San Juan, Puerto Rico

FBO Services

Greenville-Spartanburg International Airport, South Carolina

Financial Feasibility Analyses

Augusta Regional Airport at Bush Field, Georgia
Blue Grass Airport, Kentucky
Charlotte/Douglas International Airport, North Carolina
Chattanooga Metropolitan Airport, Tennessee
Columbia Metropolitan Airport, South Carolina
Dallas Love Field Airport, Texas
Greenville-Spartanburg International Airport, South Carolina
Key West International Airport, Florida
Luzerne County, Pennsylvania
West Virginia Regional Transpark, West Virginia

Financial Analyses

Charlotte/Douglas International Airport, North Carolina
Greenville-Spartanburg International Airport, South Carolina
Key West International Airport, Florida
Naples Municipal Airport, Florida
Piedmont Triad International Airport, North Carolina
Valdosta Regional Airport, Georgia

Management Study

Auburn-Opelika Robert G. Pitts Airport, Alabama

Parking Studies

Columbia Metropolitan Airport, South Carolina
Greenville-Spartanburg International Airport, South Carolina

Passenger Facility Charge Applications

Albert J. Ellis Airport, North Carolina
Augusta Regional Airport, Georgia
Blue Grass Airport, Kentucky
Charlotte/Douglas International Airport, North Carolina
Chattanooga Metropolitan Airport, Tennessee
Erie International Airport, Pennsylvania
Florence Regional Airport, South Carolina
Key West International Airport, Florida
Pitt County - City of Greenville Airport, North Carolina
Wilmington International Airport, North Carolina

Passenger Survey

Greenville-Spartanburg International Airport, South Carolina
Piedmont Triad International Airport, North Carolina

Privatization/Authority

Auburn-Opelika Robert G. Pitts Airport, Alabama

Rates and Charges Analyses

Augusta Regional Airport at Bush Field, Georgia
Blue Grass Airport, Kentucky
Chattanooga Metropolitan Airport, Tennessee
Concord Regional Airport, North Carolina
Greenville-Spartanburg International Airport, South Carolina
Key West International Airport, Florida
McGhee Tyson Airport, Tennessee
Toledo Express Airport, Ohio

Request for Proposals Preparation

Charlotte/Douglas International Airport, North Carolina
Florence Regional Airport, South Carolina
Greenville-Spartanburg International Airport, South Carolina
Smith Reynolds Airport, North Carolina

OTHER RELEVANT EXPERIENCE

Airport Operations Officer/Financial Analyst

Yuma International Airport

Yuma, Arizona, 1996 - 1997

Managed the safe and efficient flow of air and landside passenger traffic. Ensured compliance with federal aviation regulations relating to commercial airport operations and airport security. Reviewed and analyzed historical financial performance in development of airport budget model. Conducted semi-annual budget review and passenger facility charge audit. Provided assistance in payroll and accounting functions.

Student Intern

Detroit Metropolitan Wayne County Airport

Detroit, Michigan 1995

Completed projects for airport administrative staff with special emphasis on airport facilities / planning and community relations.

EDUCATION

Bachelor of Science - Aerospace Administration, Indiana State University